

MARKETING PLAN



A WORLD OF OPPORTUNITIES WITH DXN

Definition of Terms

PV	Point Value, for qualification and status.
SV	Sales Value, for calculation of Commissions and Incentive.
Personal Point Value (PPV) / Personal Sales Value (PSV)	Total PV/SV generated from all personal cash bills transacted in a month.
Personal Group Point Value (PGPV) / Personal Group Sales Value (PGSV)	Total PV/SV generated in a month by all downline Independent distributors within personal group (ie. excluding breakaway QSAs) and own PPV/PSV.
Diamond Group Point Value (DGPV) / Diamond Group Sales Value (DGSV)	Total PV/SV generated in a month by all downline Independent distributors within your diamond group (ie. excluding breakaway QSDs) and own PPV/PSV.
Qualified Star Agent (QSA)	Any SA who maintains 100PPV in a month.
Qualified Star Diamond (QSD)	Any Diamond who qualifies for 37% Star Group Bonus.
Travel Seminar Qualifier	Any SA and above who meets the Yearly Travel Seminar Incentive Points (TSIP) Quota set of the year.

Introduction of Remuneration

**1. Retail Profit
(>15%)**

2. Commissions (71%) and Cash Incentive (PEN 8,400)

a	Group Bonus	6% - 21%
b	Star Group Bonus	25% - 37%
c	Development Bonus	15%
d	International Profit Sharing	2%
e	Leadership Bonus	15%
f	Travel Seminar Incentive	2%
g	One Time HP Cash Incentive	PEN 1,200
h	One Time Overseas Trip Cash Incentive	PEN 7,200

Status	Conditions
Independent Distributor	Age 18 years and a sponsor
Star Agent (SA)	Achieves accumulated Group Sales of 1,800PV
Star Ruby (SR)	Sponsors 3 First Generation Star Agents (SA)
Star Diamond (SD)	With 6 First Generation Star Agents (SA) & qualifies for 37% Star Group Bonus
Executive Star Diamond (ESD)	Star Diamond who sponsors 1 Star Diamond*
Senior Star Diamond (SSD)	Star Diamond who sponsors 2 Star Diamonds*
Executive Senior Star Diamond (ESSD)	Star Diamond who sponsors 3 Star Diamonds*
Double Diamond (DD)	Star Diamond who sponsors 4 Star Diamonds*
Executive Double Diamond (EDD)	Star Diamond who sponsors 5 Star Diamonds*
Triple Diamond (TD)	Star Diamond who sponsors 6 Star Diamonds*
Executive Triple Diamond (ETD)	Star Diamond who sponsors 7 Star Diamonds*
Gold Diamond (GD)	Star Diamond who sponsors 8 Star Diamonds*
Executive Gold Diamond (EGD)	Star Diamond who sponsors 9 Star Diamonds*
Crown Diamond (CD)	Star Diamond who sponsors 10 Star Diamonds*
Executive Crown Diamond (ECD)	Star Diamond who sponsors 11 Star Diamonds*
Senior Crown Diamond (SCD)	Star Diamond who sponsors 12 Star Diamonds*
Executive Senior Crown Diamond (ESCD)	Star Diamond who sponsors 13 Star Diamonds*
Double Crown Diamond (DCD)	Star Diamond who sponsors 14 Star Diamonds*
Executive Double Crown Diamond (EDCD)	Star Diamond who sponsors 15 Star Diamonds*
Triple Crown Diamond (TCD)	Star Diamond who sponsors 16 Star Diamonds*
Executive Triple Crown Diamond (ETCD)	Star Diamond who sponsors 17 Star Diamonds*
Gold Crown Diamond (GCD)	Star Diamond who sponsors 18 Star Diamonds*
Executive Gold Crown Diamond (EGCD)	Star Diamond who sponsors 19 Star Diamonds*
Crown Ambassador (CA)	Star Diamond who sponsors 20 Star Diamonds*

* As per dynamic compression.

1. Retail Profit (>15%)

Direct profit for independent distributors is when they sell DXN products to non-DXN members. Retail profit is the difference between distributor price and retail price.

2. Group Bonus (6% - 21%)

To be entitled for this Group Bonus, you need to maintain 30PPV each month.

Accumulated Group PV	Commission
1,800 and above	21%*
1,300	18%
800	15%
400	12%
120	9%
30	6%

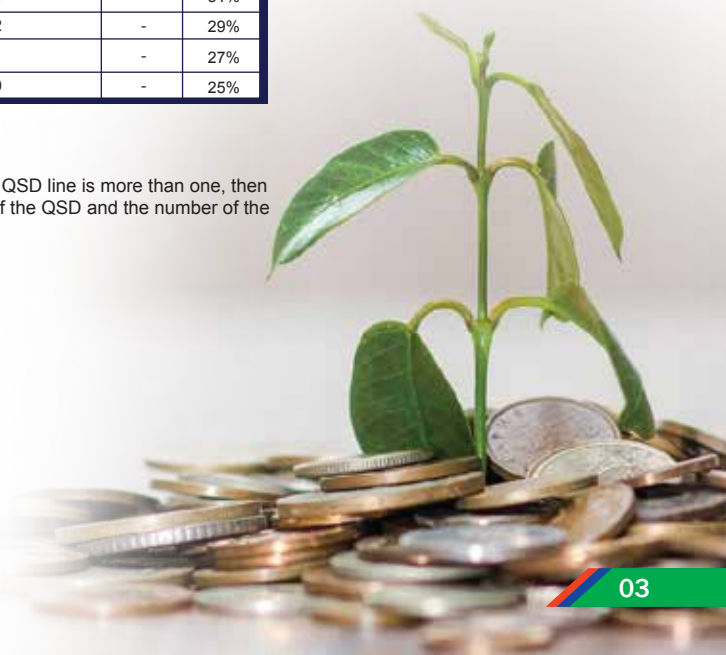
* If a Star Agent (21%) maintains 100PPV, he will become a Qualified Star Agent (25%).

3. Star Group Bonus (25% -37%)

To be entitled for this Star Group Bonus, you must be a SA and maintain 100PPV (QSA) each month.

No. of SA (1st Generation)	No. of Qualified SA Lines	DGPV	Comm
6	-	2,000	37%
	4	1,000 [#]	
5	-	1,200	35%
	4	800	
4	4	-	33%
3	3	-	31%
2	2	-	29%
1	1	-	27%
0	0	-	25%

[#] For SSD and above, if the number of QSD line is more than one, then the DGPV can be borrowed from one of the QSD and the number of the QSD line will be reduced by one.



4. Development Bonus (15%)

To be entitled for this Development Bonus, you must be a SA and maintain 100PPV (QSA) each month.

Level of Qualified SA	Commission
1st Level	5%
2nd Level	4%
3rd Level	3%
4th Level	2%
5th Level	1%

5. International Profit Sharing (2%)

To be entitled for this International Profit Sharing (IPS) you must be a Qualified Star Diamond (QSD).

$$\text{IPS Fund} = \text{Overall Company's Sales in SV} \times 2\%$$

Your IPS entitlement

$$= \text{IPS Fund} \times \frac{\text{Your IPS Points for the month}}{\text{Total IPS Points for all Qualified Star Diamonds and above}}$$

Your IPS Point calculation:

Level of Qualified SD	IPS Point
Personal	DGSV X 100%
1st Level QSD (L1)	+ L1 DGSV X 50%
2nd Level QSD (L2)	+ L2 DGSV X 40%
3rd Level QSD (L3)	+ L3 DGSV X 30%
4th Level QSD (L4)	+ L4 DGSV X 20%
5th Level QSD (L5)	+ L5 DGSV X 10%



6. Leadership Bonus (15%)

To be entitled for this Leadership Bonus, you must be a Qualified Star Diamond (QSD).

No. of Qualified SD Lines	1	2	3	4	5
1st Level QSD's DGSV	5%	5%	5%	5%	5%
2nd Level and below QSD's DGSV (till 1st level of next qualifier)	-	3%	4.8%	5.8%	6.5%
Minimum DGSV needed to Guarantee upline ('000)	3	6	9	12	12

No. of Qualified SD Lines	6	7	8	9	10
1st Level QSD's DGSV	5%	5%	5%	5%	5%
2nd Level and below QSD's DGSV (till 1st level of next qualifier)	7.1%	7.6%	8%	8.3%	8.5%
Minimum DGSV needed to Guarantee upline ('000)	12	12	12	12	12

No. of Qualified SD Lines	11	12	13	14	15
1st Level QSD's DGSV	5%	5%	5%	5%	5%
2nd Level and below QSD's DGSV (till 1st level of next qualifier)	8.7%	8.9%	9.1%	9.3%	9.5%
Minimum DGSV needed to Guarantee upline ('000)	12	12	12	12	12

No. of Qualified SD Lines	16	17	18	19	20
1st Level QSD's DGSV	5%	5%	5%	5%	5%
2nd Level and below QSD's DGSV (till 1st level of next qualifier)	9.6%	9.7%	9.8%	9.9%	10%
Minimum DGSV needed to Guarantee upline ('000)	12	12	12	12	12

7. Travel Seminar Incentive (2%)

This Travel Seminar Incentive (TSI) shall be used by the qualifier for the travel seminar organised by the Company only. It is not exchangeable for cash and also not transferable. A married qualifier may claim up to the maximum Travel Seminar Fare against his/her TSI for two persons (with legal spouse).

Travel Seminar Incentive Fund = Company's Annual Sales in SV X 2%

* To be shared as below:

- i) 50% of the Travel Seminar Incentive Fund (TSIF) to be shared amongst all SAs and above who met the YEARLY TSIP QUOTA set for the year.
- ii) 50% of the Travel Seminar Incentive Fund (TSIF) to be shared amongst all SDs and above who met the YEARLY TSIP QUOTA set for the year.

a) Travel Seminar Incentive for SA Qualifier (TSIS_{SA})

* Travel Seminar Incentive Point (TSIP) will be calculated monthly based on the following formula and to be accumulated for a year:

Level of Qualified SA	Monthly Travel Seminar Incentive Point (TSIP)
Personal	PGSV X 100%
1st Level QSA (L1)	+ L1 PGSV X 50%
2nd Level QSA (L2)	+ L2 PGSV X 40%
3rd Level QSA (L3)	+ L3 PGSV X 30%
4th Level QSA (L4)	+ L4 PGSV X 20%
5th Level QSA (L5)	+ L5 PGSV X 10%

b) Travel Seminar Incentive for SD Qualifier (TSIS_{SD})

* Travel Seminar Incentive Point (TSIP) will be calculated monthly based on the following formula and to be accumulated for a year:

Level of Qualified SD	Monthly Travel Seminar Incentive Point (TSIP)
Personal	DGSV X 100%
1st Level QSD (L1)	+ L1 DGSV X 50%
2nd Level QSD (L2)	+ L2 DGSV X 40%
3rd Level QSD (L3)	+ L3 DGSV X 30%
4th Level QSD (L4)	+ L4 DGSV X 20%
5th Level QSD (L5)	+ L5 DGSV X 10%

8. Hand Phone Cash Incentive (PEN 1,200) - One Time Only

When you have 3 immediate SAs who achieved 2,400 Accumulated GPV, then you will be entitled to receive this **One Time** Hand Phone Cash Incentive amounting to PEN 1,200.

*Only personally sponsored downlines counted.



9. Overseas Trip Cash Incentive (PEN 7,200) - One Time Only

When you have 5 immediate downlines who have received their Hand Phone Cash Incentive, then you will be entitled to receive this **One Time** Overseas Trip Cash Incentive amounting to PEN 7,200.

*Only personally sponsored downlines counted.



1. Retail Profit (>15%)

Direct profit for independent distributors is when they sell DXN products to non-DXN members. Retail profit is the difference between distributor price and retail price.

Example:

If you sell one unit of a DXN Product to a non-DXN independent distributors, you will earn the retail profit as below:

One unit of DXN Product	
Distributor Price	PEN 100.00
Retail Price	PEN 120.00

Therefore,

Retail Price - Distributor Price = Retail Profit

PEN 120.00 - PEN 100.00 = PEN 20.00

YOUR retail profit is PEN 20.00 (20% from the distributor price).

Minimum monthly Personal PV required for commission entitlement (30PV).



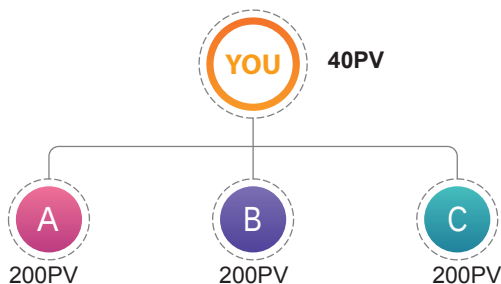
"The statements made on this page are hypothetical and merely meant to describe and explain the mechanisms of the Compensation plan and its various commission features. Any statements made on this page are not meant as earnings claims, nor do they represent any promises or guarantees of specific earnings or earning potential. Specific earnings will be influenced by many factors."

* Assume 1PV = 3SV for all the following Commissions and Incentives calculations.

2. Group Bonus (6%-21%)

CASE 1

If in the first month you have acquired 40PV and sponsored 3 new independent distributors with 200PV each:



Personal PV/SV (PPV/PSV) = 40PV/120SV
 Personal Group PV/SV (PGPV/PGSV) = 640PV/1,920SV

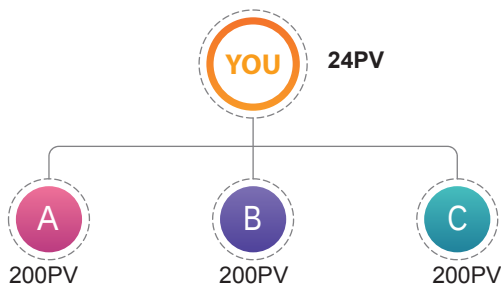
Your Group Bonus = (1,920SV X 12%) - (600SV X 9%) - (600SV X 9%)
 = (600SV X 9%)
 = PEN 230.40 - PEN 54.00 - PEN 54.00 - PEN 54.00
 = **PEN 68.40**

Therefore:

Your Group Bonus is PEN 68.40 and Group Bonus for A, B and C is PEN 54.00 each.

CASE 2

If YOU have acquired 24PV and each one of your downline achieved 200PV;



Personal PV (PPV) = 24PV
 Personal Group PV (PGPV) = 624PV

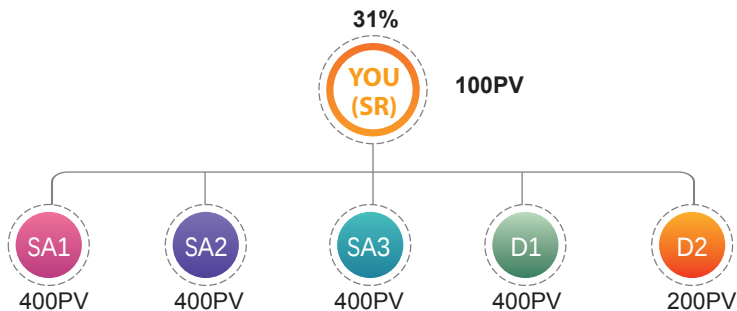
You are not qualified to receive any Commissions because your Personal PV is less than 30PPV.
 To qualify for Group Bonus, YOU must have a minimum of 30PPV.

"The statements made on this page are hypothetical and merely meant to describe and explain the mechanisms of the Compensation plan and its various Commissions features. Any statements made on this page are not meant as earnings claims, nor do they represent any promises or guarantees of specific earnings or earning potential. Specific earnings will be influenced by many factors."

3. Star Group Bonus (25%-37%)

CASE 1

If YOU are a Star Ruby (SR) and have sponsored 3 Star Agents (SA) and 2 independent distributors:



Personal PV/SV (PPV/PSV) = 100PV/300SV
 Personal Group PV/SV (PGPV/PGSV) = 700PV/2,100SV

Your Star Group Bonus = (5,700SV X 31%) - (1,200SV X 25%) - (1,200SV X 25%)
 - (1,200SV X 25%) - (1,200SV X 12%) - (600SV X 9%)
 = PEN 1,767.00 - PEN 300.00 - PEN 300.00 - PEN 300.00
 - PEN 144.00 - PEN 54.00
 = **PEN 669.00**

Therefore:

YOUR Star Group Bonus is PEN 669.00.

SA1, SA2 and SA3 will earn PEN 300.00 each.

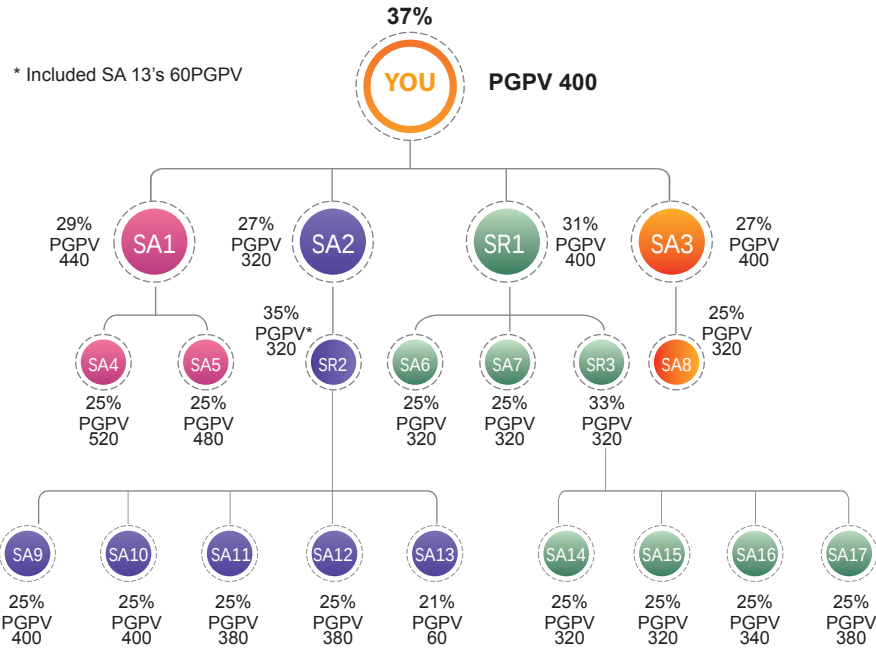
Group Bonus for D1 is PEN 144.00 and D2 is PEN 54.00.

"The statements made on this page are hypothetical and merely meant to describe and explain the mechanisms of the Compensation plan and its various commission features. Any statements made on this page are not meant as earnings claims, nor do they represent any promises or guarantees of specific earnings or earning potential. Specific earnings will be influenced by many factors."

CASE 2

If YOU are a Star Diamond with 6 SAs (1st Generation), 100PPV and 400 PGPV. At the same time, YOU have some downlines with the status of Star Ruby (SR) and Star Agent (SA) who have at least 100PPV.

The Star Group Bonus entitlement (%) for YOU and your downlines will be as follow:



Star Group Bonus (%)

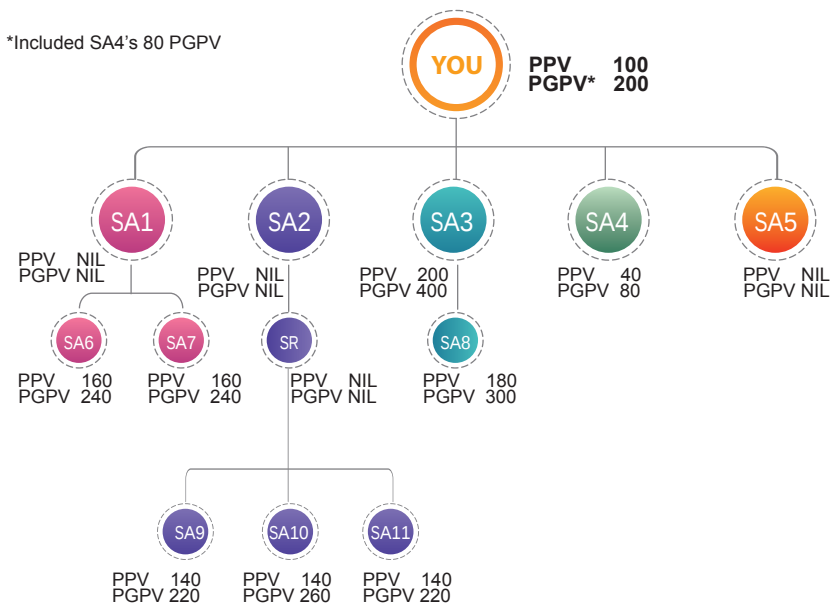
	Status	No of Qualified SA Lines	PPV	PGPV	DGPV	SGB entitlement (%)
YOU	SD	4	100	400	7,480	37%
SA1	SA	2	100	440		29%
SA2	SA	1	100	320		27%
SR1	SR	3	100	400		31%
SR2	SR	4	100	320	1,880	35%
SR3	SR	4	100	320		33%
SA4	SA	0	100	520		25%
SA13	SA	0	40	60		21%

"The statements made on this page are hypothetical and merely meant to describe and explain the mechanisms of the Compensation plan and its various commission features. Any statements made on this page are not meant as earnings claims, nor do they represent any promises or guarantees of specific earnings or earning potential. Specific earnings will be influenced by many factors."

CASE 3

If YOU are a Star Ruby with **5 SAs** (1st Generation), 100PPV and 200PGPV.

At the same time, YOU have downlines with the status of Star Ruby (SR) and Star Agent (SA). Some of the SR or SA are inactive (i.e. SA1, SA2, SA5 & SR).



Therefore:

YOU are entitled to 35% of Star Group Bonus even if you have only 3 qualified SA lines.

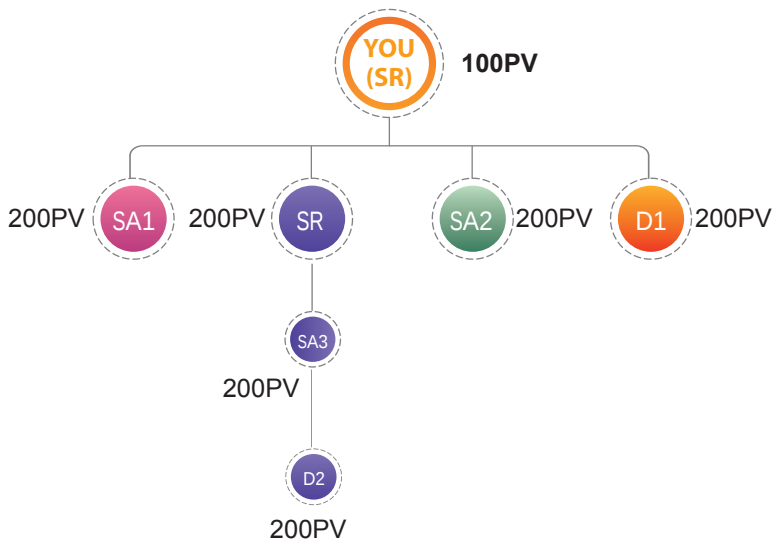
It is because YOU have 5 SAs (1st Generation) and obtained 2,080DGPV.

"The statements made on this page are hypothetical and merely meant to describe and explain the mechanisms of the Compensation plan and its various commission features. Any statements made on this page are not meant as earnings claims, nor do they represent any promises or guarantees of specific earnings or earning potential. Specific earnings will be influenced by many factors."

4. Development Bonus (15%)

CASE 1

For Development Bonus, if YOU are a Star Ruby (SR) and have downlines as below:



Personal PV/SV (PPV/PSV)	=	100PV/300SV
Personal Group PV/SV (PGPV/PGSV)	=	300PV/900SV

YOUR Development Bonus	=	(1,800SV x 5%) + (1,200SV x 4%)
	=	PEN 90.00 + PEN 48.00
	=	<u>PEN 138.00</u>

Therefore:

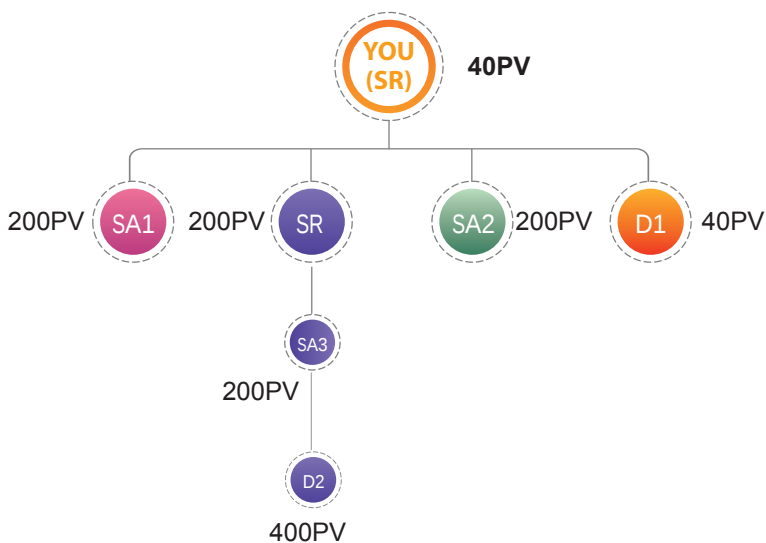
Your Development Bonus is PEN 138.00.

Explanation On The
DXN MARKETING PLAN REWARD

"The statements made on this page are hypothetical and merely meant to describe and explain the mechanisms of the Compensation plan and its various commission features. Any statements made on this page are not meant as earnings claims, nor do they represent any promises or guarantees of specific earnings or earning potential. Specific earnings will be influenced by many factors."

CASE 2

For Development Bonus, if YOU are a Star Ruby (SR) and have downlines as below:



Personal PV (PPV)	=	40PV
Personal Group PV (PGPV)	=	80PV

Therefore:

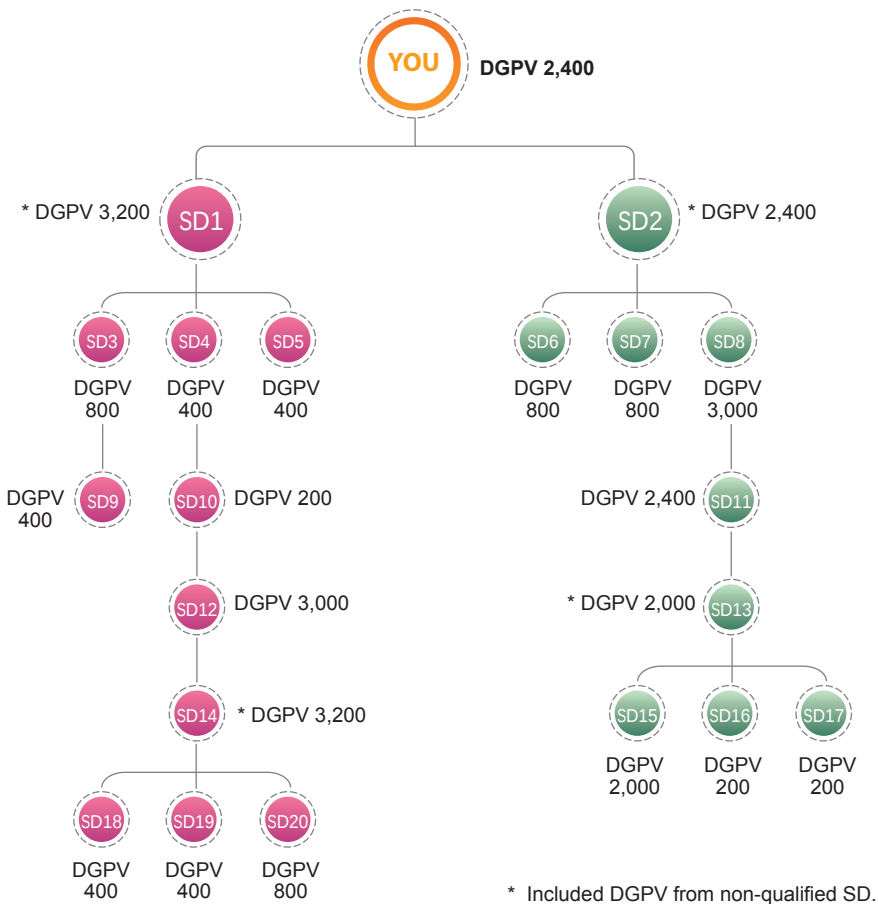
YOU are not qualified to earn the development bonus because your Personal PV is less than 100PV.

"The statements made on this page are hypothetical and merely meant to describe and explain the mechanisms of the Compensation plan and its various commission features. Any statements made on this page are not meant as earnings claims, nor do they represent any promises or guarantees of specific earnings or earning potential. Specific earnings will be influenced by many factors."

5. International Profit Sharing (2%)

EXAMPLE

YOU are a Senior Star Diamond (SSD) and have downlines of Star Diamond (SD) and above.



Non-qualified SD: SD3, SD4, SD5, SD6, SD7, SD9, SD10, SD16, SD17, SD18, SD19 & SD20
Qualified SD : YOU, SD1, SD2, SD8, SD11, SD12, SD13, SD14 & SD15

Assumptions :-

- 1 PV equals to 3SV.
- There are 68 Star Diamonds and above in the company and the Total IPS Point is 600,000.
- Total company's sales for that particular month is 2,500,000 SV.

"The statements made on this page are hypothetical and merely meant to describe and explain the mechanisms of the Compensation plan and its various commission features. Any statements made on this page are not meant as earnings claims, nor do they represent any promises or guarantees of specific earnings or earning potential. Specific earnings will be influenced by many factors."

IPS Point for YOU:

YOU	DGSV	IPS points
	7,200 X 100%	= 7,200
1st Level: SD1 + SD2	16,800 X 50%	= 8,400
2nd Level: SD12 + SD8	18,000 X 40%	= 7,200
3rd Level: SD14 + SD11	16,800 X 30%	= 5,040
4th Level: SD13	6,000 X 20%	= 1,200
5th Level: SD15	6,000 X 10%	= 600

YOUR Total IPS Point

29,640

Therefore:

YOUR International Profit Sharing

$$\begin{aligned}
 &= \text{IPS Fund X } \frac{\text{Your IPS Points for the month}}{\text{Total IPS Points for all the Qualified Star Diamonds \& above}} \\
 &= 2\% \times 2,500,000\text{SV} \times \frac{29,640 \text{ pts}}{600,000 \text{ pts}} \\
 &= \underline{\underline{\text{PEN 2,470.00}}}
 \end{aligned}$$

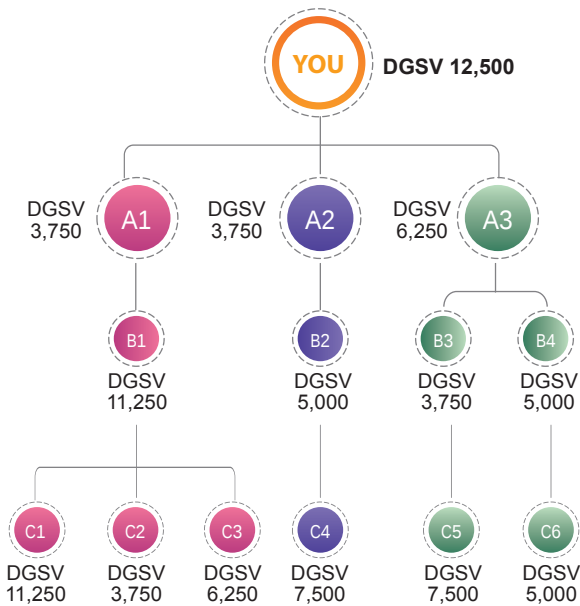
International Profit Sharing

"The statements made on this page are hypothetical and merely meant to describe and explain the mechanisms of the Compensation plan and its various commission features. Any statements made on this page are not meant as earnings claims, nor do they represent any promises or guarantees of specific earnings or earning potential. Specific earnings will be influenced by many factors."

6. Leadership Bonus (15%)

CASE 1

YOU are a Senior Star Diamond (SSD) and have qualified for 37% Star Group Bonus.
Every Circle (from A1 to C6) represents a SD and above.
All SDs have qualified for 37% Star Group Bonus.



YOUR Leadership Bonus:

1st Level qualified SD:

$$A1 + A2 + A3 = 13,750SV \times 5.0\% = \text{PEN } 687.50$$

2nd Level and below qualified SD:

$$\begin{aligned} B1 + C1 + C2 + C3 + B2 + C4 + B3 + B4 \\ C5 + C6 &= 53,750SV \times 4.8\% = \text{PEN } 2,580.00 \\ &= 12,500SV \times 1.8\% = \text{PEN } 225.00 \end{aligned}$$

YOUR Leadership Bonus

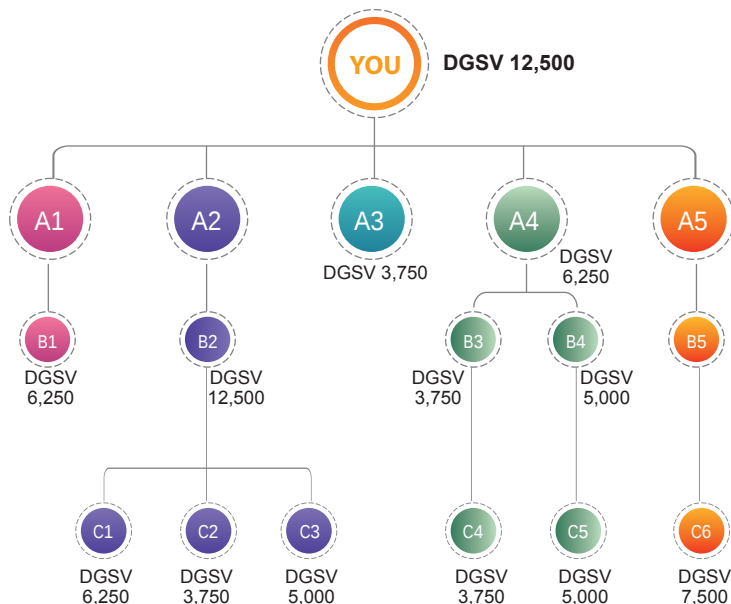
PEN 3,492.50

Explanation On The
DXN MARKETING PLAN REWARD

"The statements made on this page are hypothetical and merely meant to describe and explain the mechanisms of the Compensation plan and its various commission features. Any statements made on this page are not meant as earnings claims, nor do they represent any promises or guarantees of specific earnings or earning potential. Specific earnings will be influenced by many factors."

CASE 2

YOU are a Double Diamond (DD) and have qualified for 37% Star Group Bonus.
Every Circle (from A1 to C6) represents a SD and above.
All SDs have qualified for 37% Star Group Bonus with the exception of A1, A2, A5, & B5.



YOUR Leadership Bonus:

1st Level qualified SD:

$$B1 + B2 + A3 + A4 + C6 = 36,250\text{SV} \times 5.0\% = \text{PEN } 1,812.50$$

2nd Level and below qualified SD:

$$C1 + C2 + C3 + B3 + B4 = 23,750\text{SV} \times 6.5\% = \text{PEN } 1,543.75$$

$$C4 + C5 = 8,750\text{SV} \times 3.5\% = \text{PEN } 306.25$$

YOUR Leadership Bonus

PEN 3,662.50

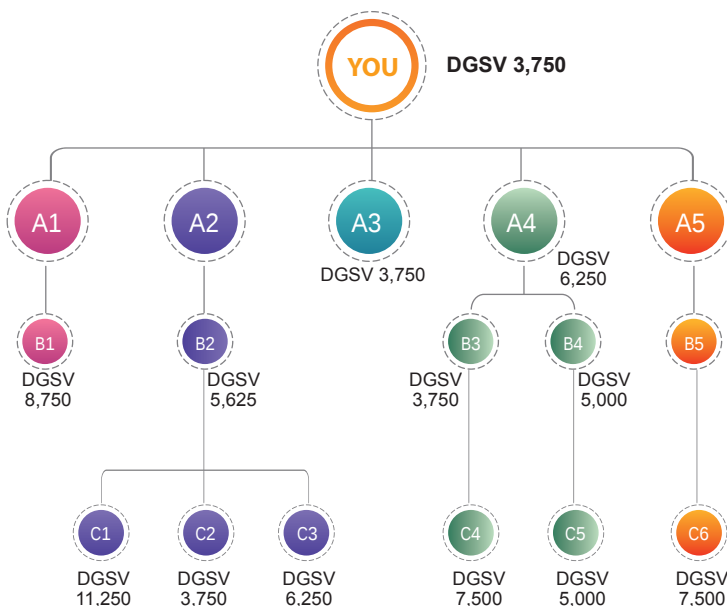
"The statements made on this page are hypothetical and merely meant to describe and explain the mechanisms of the Compensation plan and its various commission features. Any statements made on this page are not meant as earnings claims, nor do they represent any promises or guarantees of specific earnings or earning potential. Specific earnings will be influenced by many factors."

CASE 3

YOU are a Double Diamond (DD) and have qualified for 37% Star Group Bonus.

Every Circle (from A1 to C6) represents a SD and above.

All SDs have qualified for 37% Star Group Bonus with the exception of A1, A2, A5, & B5.



YOUR Leadership Bonus:

1st Level qualified SD:

B1 + B2 + A3 + A4 + C6

Add: Guarantee from Downline (B2)

Less: Guarantee Upline (YOU)

$$\begin{array}{r}
 31,875\text{SV} \\
 3,375\text{SV} \\
 \underline{(8,250\text{SV})} \\
 27,000\text{SV} \times 5.0\% = \text{PEN } 1,350.00
 \end{array}$$

2nd Level and below qualified SD:

C1 + C2 + C3 + B3 + B4

Less: Guarantee Upline (B2)

$$\begin{array}{r}
 30,000\text{SV} \\
 \underline{(3,375\text{SV})} \\
 26,625\text{SV} \times 6.5\% = \text{PEN } 1,730.62
 \end{array}$$

C4 + C5

YOUR Leadership Bonus

$$\begin{array}{r}
 12,500\text{SV} \times 3.5\% = \text{PEN } 437.50 \\
 \underline{\text{PEN } 3,518.12}
 \end{array}$$

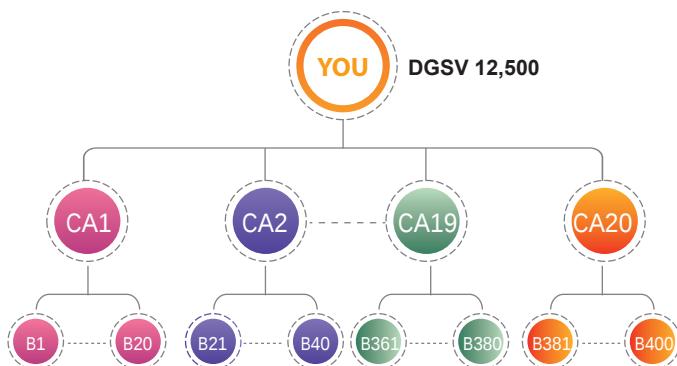
* YOU need to guarantee upline 12,000 DGSV.

* B2 need to guarantee upline 9,000 DGSV.

"The statements made on this page are hypothetical and merely meant to describe and explain the mechanisms of the Compensation plan and its various commission features. Any statements made on this page are not meant as earnings claims, nor do they represent any promises or guarantees of specific earnings or earning potential. Specific earnings will be influenced by many factors."

CASE 4

YOU are a Crown Ambassador (CA) and have 20 first generation Crown Ambassadors (CAs) with 12,500 DGSV each.
All CAs have 20 Qualified SDs with 12,500 DGSV each.



Therefore:

Your Leadership Bonus

1st Level Qualified SD: 12,500DGSV X 20 X 5%

= PEN 12,500.00

2nd Level Qualified SD: 12,500DGSV X 400 X 10%

= PEN 500,000.00

PEN 512,500.00

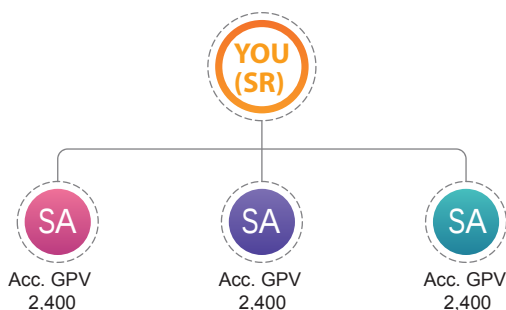


"The statements made on this page are hypothetical and merely meant to describe and explain the mechanisms of the Compensation plan and its various commission features. Any statements made on this page are not meant as earnings claims, nor do they represent any promises or guarantees of specific earnings or earning potential. Specific earnings will be influenced by many factors."

7. One Time Hand Phone Cash Incentive

EXAMPLE

After you have sponsored 3 immediate SAs who achieved 2,400 Accumulated GPV.



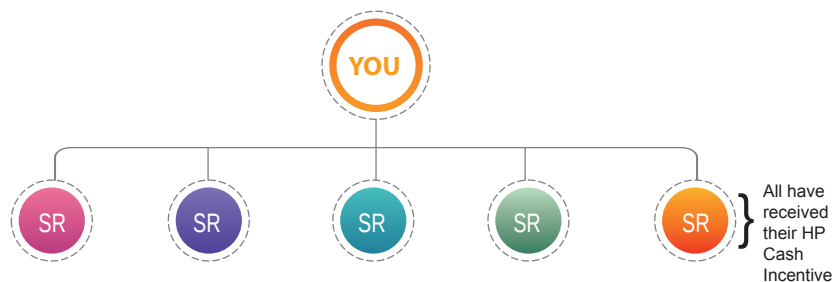
Therefore:

YOU are qualified to receive the One Time Hand Phone Cash Incentive amounting to PEN 1,200.00.

8. One Time Overseas Trip Cash Incentive

EXAMPLE

After you have 5 immediate downlines who have received their Hand Phone Cash Incentive, then you are qualified for this One Time Overseas Trip Cash Incentive.



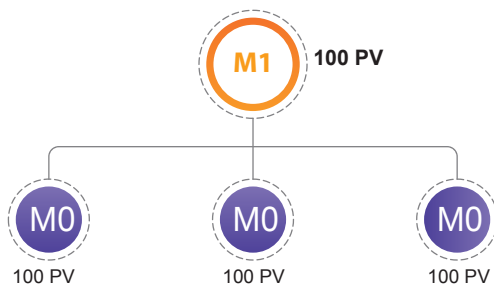
Therefore:

Once YOU have fulfilled the requirement, YOU are qualified for One Time Overseas Trip Cash Incentive amounting to PEN 7,200.00.

"The statements made on this page are hypothetical and merely meant to describe and explain the mechanisms of the Compensation plan and its various commission features. Any statements made on this page are not meant as earnings claims, nor do they represent any promises or guarantees of specific earnings or earning potential. Specific earnings will be influenced by many factors."

Assumptions :-

- * Personal purchase for each independent distributor is 100PPV per month.
- * Each independent distributor sponsors 3 new independent distributor in each month.
- * 1PV = 3SV

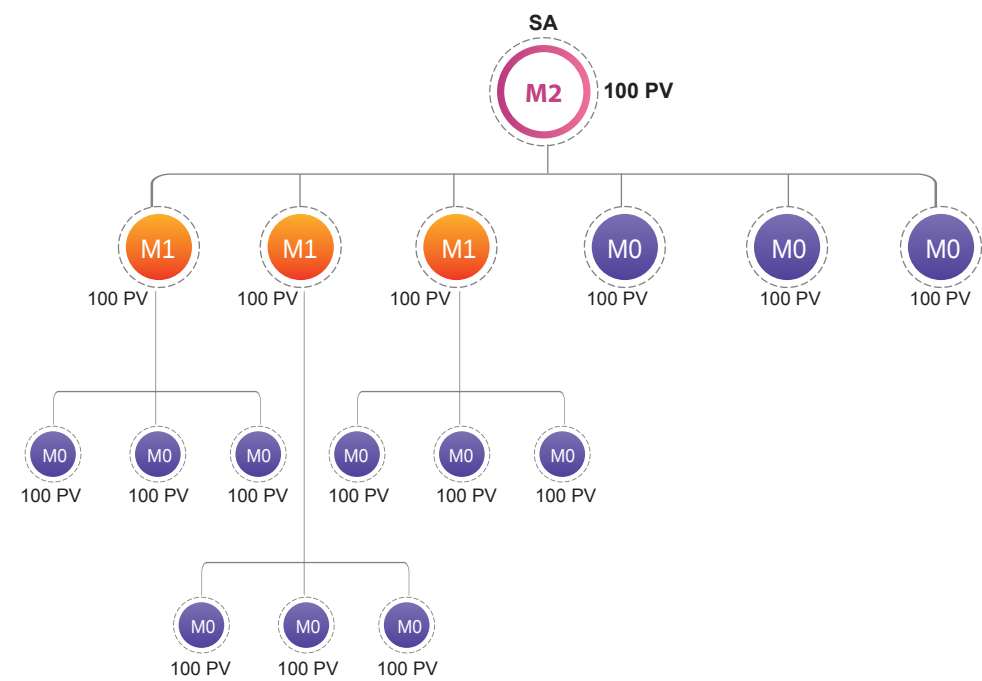
1st Month**Your status : Independent Distributor - 400PGPV (12%)**

Personal PV/SV (PPV/PSV)	=	100PV/300SV
Personal Group PV/SV (PGPV/PGSV)	=	400PV/1,200SV
Accumulated GPV	=	400PV

Your Commission Income	=	1,200SV X 12%	=	PEN 144.00
Group Bonus	=	(3 X 300SV X 6%)	=	(PEN 54.00)
Less: Downlines Commission				

YOUR Commission Income **PEN 90.00**

"The statements made on this page are hypothetical and merely meant to describe and explain the mechanisms of the Compensation plan and its various commission features. Any statements made on this page are not meant as earnings claims, nor do they represent any promises or guarantees of specific earnings or earning potential. Specific earnings will be influenced by many factors."



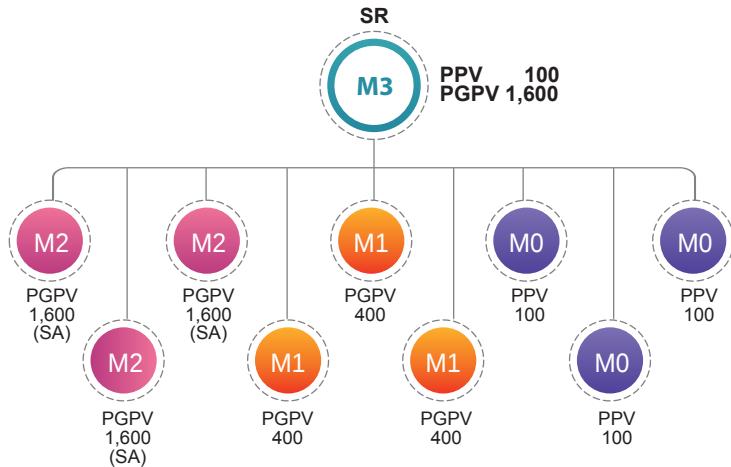
Congratulations! You have reached more than 1,800 Accumulated GPV and you are now a Star Agent.

Your status : Star Agent - Accumulated 2,000 GPV (25%)

Personal PV/SV (PPV/PSV)	=	100PV/300SV
Personal Group PV/SV (PGPV/PGSV)	=	1,600PV/4,800SV
Accumulated PGPV b/f	=	400PV
Accumulated PGPV c/	=	2,000PV

Your Commission Income		
Group Bonus	= 4,800SV X 25%	= PEN 1,200.00
Less: Downlines Commission	= (1,200SV X 12% X 3) + (300SV X 6% X 3)	= (PEN 486.00)
YOUR Commission Income		<u><u>PEN 714.00</u></u>

"The description of how to achieve Star Diamond in 4 months is for illustration purposes only, and should not be construed in any manner as either representing that a particular individual will be able to achieve such status or that achieving this position is easy. Individual results will vary."



Congratulations! You have successfully promoted 3 direct Star Agent under you, and therefore you are now a Star Ruby.

Personal PV (PPV/PSV) = 100PV/300SV
 Personal Group PV/SV (PGPV/PGSV) = 1,600PV/4,800SV
 Diamond Group PV/SV (DGPV / DGSV) = 6,400PV/19,200SV

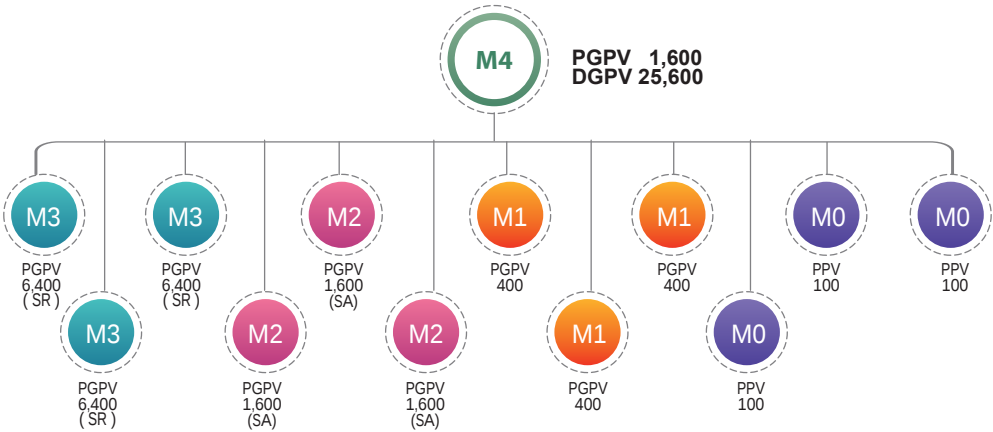
Your Commission Income = 19,200SV X 31% = PEN 5,952.00
 Star Group Bonus = (4,800SV X 25% X 3)
 Less: Downlines Commission + (1,200SV X 12% X 3)
 + (300SV X 6% X 3) = (PEN 4,086.00)
PEN 1,866.00

Development Bonus = (4,800SV X 5% X 3) = PEN 720.00

YOUR Commission Income **PEN 2,586.00**

"The description of how to achieve Star Diamond in 4 months is for illustration purposes only, and should not be construed in any manner as either representing that a particular individual will be able to achieve such status or that achieving this position is easy. Individual results will vary."

4th Month



Congratulations! You have successfully promoted 6 SAs (1st Generation), and have also met the 2,000DGPV quota. Hence you are now a Star Diamond.

Personal PV/SV (PPV/PSV) = 100PV/300SV
 Personal Group PV/SV (PGPV/PGSV) = 1,600PV/4,800SV
 Diamond Group PV/SV (DGPV/DGSV) = 25,600PV/76,800SV

Your Commission Income = 100PV/300SV
 Star Group Bonus = 76,800SV X 37% = PEN 28,416.00
 Less: Downlines Commission = (19,200SV X 31% X 3)
 + (4,800SV X 25% X 3)
 + (1,200SV X 12% X 3)
 + (300SV X 6% X 3) = (PEN 21,942.00) **PEN 6,474.00**

Development Bonus
 1st Level = [(19,200SV X 3) + (4,800SV X 3)] X 5% = PEN 3,600.00
 2nd Level = 4,800SV X 9 X 4% = PEN 1,728.00 **PEN 5,328.00**

HP Cash Incentive **PEN 1,200.00**

International Profit Sharing
 Assumption:-
 IPS Fund = PEN 50,000.00
 Total IPS Point for all Qualifiers = 6,250,000pts
 Your IPS for the Month = 122,880SV x 100%
 = 122,880pts

Your International Profit Sharing = PEN 50,000.00 X $\frac{122,880\text{Pts}}{6,250,000\text{pts}}$ = PEN 983.04

YOUR Commission Income **PEN 13,985.04**

"The description of how to achieve Star Diamond in 4 months is for illustration purposes only, and should not be construed in any manner as either representing that a particular individual will be able to achieve such status or that achieving this position is easy. Individual results will vary."



ONE WORLD | ONE MARKET



css_peru@dxn2u.com



www.dxn2ulatam.com



(511) 241 7148

DXN INTERNATIONAL PERU S.A.C.

Av. Angamos Oeste 547, Miraflores, Lima 18, Peru.

Tel: (511) 447 7339 / 444 2844